

日利纳自治州

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职务: 副州长
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日利纳自治州介绍:

斯洛伐克是欧盟成员、经合组织成员,并加入了欧元区和申根区。日利纳州座落在斯洛伐克的西北部,面积有 6809 平方公里,是斯洛伐克的第三大地区,邻近波兰和捷克。日利纳州的主要优势有良好工业和交通设施,自然资源,历史悠久,有许多名胜古迹和旅游景点。

日利纳州是欧洲重要的交通运输中心。铁路交通主要连接日利纳到波兰、捷克、奥地利、匈牙利和乌克兰。日利纳国际机场是国家西北部最重要的机场。

日利纳州有大量快速发展的中小企业,个体户数量占整个斯洛伐克最高。汽车生产业成为了提升地区经济发展的重要行业。机械工程、冶金、电子仪器、木材加工、纸浆和造纸、建筑、纺织、食品加工是日利纳州的传统行业。这里还聚集了众多高科技企业,如软件、信息和通讯科技。近几年,现代服务业 - 研发、旅游和物流也呈现出快速发展的趋势。

本次访问的主要目的:

推介日利纳州的投资环境及投资项目,并加强斯中企业间的经贸投资技术合作。

Zilina Self-Governing Region

Name: Mr. Jozef Strba (Head of the delegation)
Position: Vice-president
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Introduction of Zilina Self-Governing Region:

The Slovak Republic is a member of the European Union, OECD, the Schengen Area and the Eurozone. The Zilina Self-Governing Region is situated in the northwest Slovakia with area of 6788km², is the third largest region, adjacent to Poland and Czech Republic. Main advantages of the region include good industrial and transport infrastructure, natural resources, historical attractions and plenty of tourist activities.

Zilina Region is important European crossroad with international railway corridors cross to Poland, Czech, Austria, Hungary, and Ukraine. Zilina International Airport is the most important airport in northwest Slovakia.

The region features a high dynamics of small and medium enterprises, with the highest per-capita number of self-employed entrepreneurs in Slovakia. Automotive industry became the leader in the regional economic growth. The region has long tradition in mechanical engineering, metallurgy, wood processing, pulp and paper, construction, textiles and food processing. There is solid base in high-tech sectors as software, ICT and electronics. Modern service industry includes R&D, tourism, and logistics.

Main Objective of the Visit:

Promotion of investment environment and enhance trade, investment and technical cooperation between Chinese and Slovak enterprises.

CEIT (中欧技术研究院)

团员和职务: Pavol Borcin, 董事会成员
团员和职务: Ivana Jablonska, 精益物流部主任
地址: Univerzitna 8661/6A, 010 08 Zilina, Slovak Republic
电话: 421-905-552363
邮箱: pavol.borcin@ceitgroup.eu
网址: www.ceittechinnovation.eu/index.php/en/

企业主营业务:

CEIT 成立于 1998 年, 有 250 名员工。中欧技术研究院是一家主要从事为工业或非工业企业提升竞争力、效率提供解决方案并将之进行商业化应用的创新型公司。

主要产品: CEIT AGV (自动导引车)

- 设计生产多种型号的自动导引车
- 安装 CEIT AGV 系统

生产交付:

- CEITruck
- CEIT 远程监控系统 (HW+SW)
- CEIT 其他产品: Static and Dynamic C-frame carrier, Automatic mounting and un-mounting of wagons, 货物自动装卸

主要客户: 大众汽车、斯柯达汽车、马牌轮胎、江森自控、SAS 汽车系统公司等。

合作意向:

寻找中方合作伙伴为 1) 其产品及服务开发中国市场; 2) 共同开展研发项目。

CEIT (Central European Institute of Technology)

Name& Position: Mr. Pavol Borcin, Member of the Board of Directors
Name&Position: Ms. Ivana Jablonska, Head of Lean Logistics Department
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Email: pavol.borcin@ceitgroup.eu
Website: www.ceittechinnovation.eu/index.php/en/

Company Business Activities:

Company established in 1998, number of employees is 250. CEIT is an innovative company with a focus on development practical solutions to promote competitiveness, efficiency and prosperity of industrial and non-industrial partners with a real application in practice.

Main products: CEIT AGV (Automated Guided Vehicle)

- design and produce various types of AGVs
- Implementation of CEIT AGV Systems

Delivery of:

- CEITruck
- CEIT Remote Monitor & Control System (HW+SW)
- CEIT Peripherals: Static and Dynamic C-frame carrier, Automatic mounting and un-mounting of wagons, Automatic loading and unloading of cargo

Main references: Volkswagen, Skoda Auto, Continental, Johnson Control.

Business Intention:

We are looking for partnership 1) to promote our product and services in China market, and 2) to join forces in R&D industry projects.

EURO DATA a.s.

团员: Eduard Kvasnica
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企业主营业务:

公司是一家从事电脑技术、计算机配套设备、配件及耗材的进口商经销商。我们的自有品牌 **Ecodata**，组装和销售耗材（碳粉、硒鼓和不干胶标签）。我们在斯洛伐克有大约 1000 家经销商，在其他欧盟国家有大约 100 家。

合作意向:

我们寻找国内打印机耗材、配件和计算机设备的配套产品的生产商和出口商。

EURO DATA a.s.

Name: Mr. Eduard Kvasnica
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Website: www.eurodata.sk

Company Business Activities:

Euro Data Company is engaged in import and distribution of computer technology, computer peripherals, accessories and consumables. We have also our own brand Ecodata under which assemble and sell compatible consumable material (toners, cartridges and self-adhesive labels). We have about 1000 resellers in Slovakia and other about 100 in the EU market.

Business Intention:

We are looking for Chinese manufacturers and exporters of consumables for printers, accessories and peripherals for computer equipment.

Financial Hotels Management Co., Ltd

团员: Jozef Mihalik
职务: 所有者
地址: Kalov 655/10, Zilina 010 01, Slovak Republic
电话: 421-903-705286
邮箱: jozef.mihalik@holidayinn-zilina.sk
网址: www.holidayinnslovakia.com

企业主营业务:

斯洛伐克的假日酒店建于斯洛伐克三个经济重点城市——布拉迪斯拉发、日利纳和特尔纳瓦。斯洛伐克共和国是欧洲国家，拥有最高经济增长速度，其人均汽车生产量高于任何其他欧洲国家。斯洛伐克假日酒店放眼于领先汽车制造商（如大众、起亚和标致）所处之城市。

斯洛伐克所有假日酒店合共提供超过 400 个设有 821 张床的舒适客房。三间酒店每年为逾 6 万名贵客提供满意住宿，年收入超过 900 万欧元。每家斯洛伐克酒店均设大型会议厅，可举行接待多达 350 名宾客的宴会。此外，每家酒店举办活动的总空间可分别接待多达 1000 名贵宾。

合作意向:

斯洛伐克假日酒店投资项目。现有 3 家坐落在斯洛伐克地理位置优越的私营假日酒店待售。

预计总投资额: 5200 万美元

Financial Hotels Management Co., Ltd

Name: Mr. Jozef Mihalik
Position: Owner
Address: Kalov 655/10, Zilina 010 01, Slovak Republic
Tel: 421-903-705286
Email: jozef.mihalik@holidayinn-zilina.sk
Website: www.holidayinnslovakia.com

Company Business Activities:

The Holiday Inn Hotels in Slovakia are established in three of the most economically important cities in Slovakia – Bratislava, Zilina and Trnava. The Slovak Republic is the country in Europe with the highest economic growth rate and has the highest production of motor vehicles per capita for any country in Europe. Holiday Inn Hotels Slovakia has targeted the cities in which the leading car manufacturers, such as Volkswagen, Kia and Peugeot are situated.

Holiday Inn Hotels Slovakia as a whole provides more than 400 rooms with 821 beds in comfortably furnished rooms. Hotel accommodations across these three hotels achieve figures of more than 60,000 satisfied guests per annum, with annual hotel revenues exceeding 9 million Eur.

Business Intention:

We offer you an exclusive investment opportunity for Holiday Inn Hotels in Slovakia. This investment offer relates to 3 privately owned Holiday Inn hotels located in strategically located and industrialized cities in Slovakia. Total investment opportunity: 52 million USD.

HOURL Co., Ltd

团员和职务: Branislav Horehaj, 总裁
团员和职务: Rastislav Wölc, 战略发展总监
地址: Velky Diel 3323, Zilina 010 08, Slovak Republic
电话: 421-905-465181, 421-905-242176
邮箱: wolcz@hour.sk, horehaj@hour.sk
网址: www.hour.sk

企业主营业务:

HOURL 是一家成立于 1993 年的 IT 企业。提供薪酬管理、人力资源管理、考勤等系统的产品服务。

合作意向:

我们在寻找用于考勤系统的非接触式智能卡-读卡器生产商。注:EM (125 千赫), MyFare (13,59 MHz), HID 等技术优先考虑。

HW requirements

- Display
- TCP/IP connection
- Default transition type (coming/leaving) on the device. The user can switch a transition type press button or press the option on the display. The device always indicates a current transition type.
- The user can choose a transaction type (lunch break, private break, doctor's appointment...). The default transaction type is „work“.
- Recording the attendance transactions into the internal memory
- Works on a battery (optional)

HOURL Co., Ltd

Name & position: Mr. Branislav Horehaj, CEO
Name & position: Mr. Rastislav Wölc, Strategy and Development Director
Address: Velky Diel 3323, Zilina 010 08, Slovak Republic
Tel: 421-905-465181, 421-905-242176
Email: wolcz@hour.sk, horehaj@hour.sk
Website: www.hour.sk

Company Business Activities:

IT company HOURL was founded in 1993. We are authors of several products concerning payroll processing, human resources management, and attendance systems.

Business Intention:

We are looking for a contactless-card reader producer for the area of attendance. Note: One of the following technologies is preferred - EM (125 kHz), MyFare (13, 59 MHz), HID.

HW configuration requirements

- Definable device IP address and network mask
- Definable date and time
- Possibility to define a time during the day for which „coming“ and/or „leaving“ are defined as default transition types

Further requirements

- API (DLL) for the communication between an application and device. The communication is supposed to cover: Connection to device (IP address, port); Transactions downloading; definition of the types of transactions (lunch break, private break...) and sending settings into device; Disconnecting from device.

K CERO INVEST

团员和职务: Roman Cerulik, 所有者、董事长
团员和职务: Beatrice Ernoul, 中国商务代表
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电话: 421-905-713654
传真: 421-37-6525533
邮箱: kcero1@kcero.sk
网址: www.kceroinvest.com

企业主营业务:

K CERO 投资公司与中国有长期的业务联系（1995 年起）。公司为开发商提供超过 50 个利润丰厚的工业或特殊用地性质、连锁商店、公共设施和物流中心的物业。所有的物业都坐落在斯洛伐克风景宜人的地方。所有物业都隶属于公司唯一的所有者。

所有的土地、建筑、旅游和保健设备都具有高附加值，且价格可商议。

合作意向:

寻找中国房地产战略投资商。

K CERO INVEST

Name& Position: Mr. Roman Cerulik, Owner and General Director
Name& Position: Ms. Beatrice Ernoul, China Representative
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Fax: 421-37-6525533
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Website: www.kceroinvest.com

Company Business Activities:

K CERO INVEST has long-term business relationships with China (since 1995). The company offers more than 50 lucrative properties for developers for industrial and special use, chain stores, public facilities and logistics centers. In the portfolio it has a very interesting tourist and health facilities in a beautiful natural environment in Slovakia. All of these properties are owned by the company with flexible decision of one natural person - exclusive owner.

All the lands, buildings, tourist and health facilities which are being offered have a high added value and we are very flexible in negotiations.

Business Intention:

We are looking for strategic Chinese investors to acquire real estate properties.

KINEX BEARINGS, a. s.

团员: Jan Hebnar
职务: 常务董事
地址: 上海市静安区南京西路 580 号 12 楼 1206 室, 200041
电话: 86-13020253647
邮箱: jan.hebnar@kinexbearings.sk
网址: www.kinex.sk

企业主营业务:

KINEX BEARINGS – 欧洲传统的滚动轴承制造商, 有着超过 100 年的制造经验。产品主要应用于:

- 铁路行业
- 汽车行业
- 纺织机械行业
- 航空业
- 工业应用

KINEX BEARING 已长期为国内纺织机械行业部分公司供应轴承, 并在上海设立了分公司—科奈斯上海贸易有限公司, 为客户提供服务及支持, 公司希望与国内更多铁路业、航空业及汽车业的公司合作以提供其市场占有率。

合作意向:

KINEX BEARINGS 为包括纺织机械、铁路业、航空业及汽车业、抽水机的内燃机等多个行业提供标准化特殊滚动轴承。我司还可为制造商、分销商提供贸易合作。

KINEX BEARINGS, a. s.

Name: Mr. Jan Hebnar
Position: Managing Director
Address: Room 1206, 12F, No. 580 West Nanjing R, 200041 Shanghai
Tel: 86-13020253647
Email: jan.hebnar@kinexbearings.sk
Website: www.kinex.sk

Company Business Activities:

Company is traditional European producer of rolling bearings with over 100 years of experience in the area of engineering. Kinex bearing applications:

- Railway industry
- Automotive industry
- Textile industry
- Aerospace
- Industrial applications

KINEX BEARING is long-time supplier of bearings for Chinese market mainly in the area of textile industry having its own representative office in Shanghai - KINEX SHANGHAI Ltd. - offering customer service and support.

Business Intention:

We are looking for Chinese buyers of standard and special rolling bearings for various industrial applications including textile industry, railway industry, aerospace industry as well as automotive industry / water pump bearings of combustion engines. Company offers trade cooperation for producers as well as distributors.

M KREO Co., Ltd

团员: Monika Suchanicova Janigova
职务: 所有者
地址: Murgasova 1298/16, 010 01 Zilina, Slovak Republic
电话: 421-905-856865
传真: 421-41-5652862
邮箱: mkreo@mkreo.sk
网址: www.mkreo.sk

企业主营业务:

市场营销、展会会议主办、广告合作伙伴。

合作意向:

寻找当地的市场营销、展会会议主办、广告合作伙伴。

M KREO Co., Ltd

Name: Ms. Monika Suchanicova Janigova
Position: Owner
Address: Murgasova 1298/16, 010 01 Zilina, Slovak Republic
Tel: 421-905-856865
Fax: 421-41-5652862
E-mail: mkreo@mkreo.sk
Website: www.mkreo.sk

Company Business Activities:

Company core business is providing marketing services, organization of events and advertisement.

Business Intention:

We are looking for local partners in marketing activities, organization of events and advertisement.

Omnitrade, a.s.

团员: Radek Machan
职务: 战略投资部总监
地址: Mileticova 1, Bratislava 821 08, Slovak Republic
电话: 421-902-969202
邮箱: machanr@vratna.sk
网址: www.vratna.sk

企业主营业务:

我司在斯洛伐克经营并拥有一家 Vratna 滑雪度假村。除滑雪项目外，度假村还提供住宿、餐饮、休闲、及徒步旅行、山地自行车、攀岩等夏日旅游休闲项目。Vratna 滑雪度假村坐落在小法特拉山，占地 60 公顷以及长达 14 公里的滑道，其中约 30 公顷的山脉被大雪覆盖。夏季时，Vratna 是适合全家度假出游的目的地。

合作意向:

我们在积极寻找开发 Vratna 度假村项目的投资者或合作伙伴。

项目介绍:

- 安装新的索道服务于扩大的滑道
- 对现有滑雪索道及滑道系统升级
- 增加以家庭娱乐休闲为主的滑雪周边配套项目
- 在周边现有开发项目中投入新设备以满足全年游客需求

预计投资成本: 1-2 千万欧元

预计投资回收期: 6-8 年

Omnitrade, a.s.

Name: Mr. Radek Machan
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Website: www.vratna.sk

Company Business Activities:

Company owns and operates the Vratna Ski Resort in Slovakia. In addition to skiing, the resort offers accommodation, restaurants, tours, as well as summer activities as hiking, mountain biking and rock climbing. Vratna Resort in Mala Fatra mountains offers up to 60ha of ski trails with total length 14km, while almost 30ha have technical snowmaking coverage. Vratna turns in summer into attractive tourist center for whole family.

Business Intention:

We are looking for investors and/or partners for the Vratna Resort Development Project. The objectives of the project are following:

- Install the newly purchased chairlift to service expanded ski and snowboard terrain
- Upgrade the existing lift and trail system
- Improve mix of skiing with the emphasis on fun, family orientated experience
- Explore opportunity to establish new facilities that complement existing development in all-season capacity, while respecting the natural environment of the area.

Approximate cost: 10-20mil. Eur. Payback period: 6-8 years.

Robotec Co., Ltd

团员: Ivan Vallo
职务: 总裁
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网址: www.robotec.sk

企业主营业务:

Robotec, 主要业务是工业自动化整合, 为各种工业生产设计并交付综合技术解决方案, 机械化智能终端。

Robotec 提供应用在机械化制造工艺的研发技术应用主要应用于各种类型的电弧焊接、激光、混合焊接。此外, 还提供 3D 切割、氧溶剂、等离子或激光坡口切割、平面磨床、铸件加工和抛光。

Robotec 设计制造机械化单位的零部件: 定位器、转盘、滑动条、管内爪、夹持器、输送带等...

合作意向:

我们寻找:

- 整合多个机械化技术供应商的工作站的公司合作, 特别是通过机械化相关的技术开发。
- 直接与机器人的终端用户合作, 这些用户可以是需要解决方案的公司或用到机械人完成生产线的公司。
- 汽车业需要用到机器人化单位的焊接零件承包商合作。

Robotec Co., Ltd

Name: Mr. Ivan Vallo
Position: CEO
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Tel: 421-903-805131
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Website: www.robotec.sk

Company Business Activities:

Company Robotec is industrial automation integrator, designs and delivers comprehensive technology solutions, robotic workstations and manufacturing lines for a wide range of industrial production.

Robotec provides services applied R&D of robotic manufacturing processes of innovative robotic technologies. Primarily in all types of arc welding, laser and hybrid welding. Furthermore, we offer 3D cutting and beveling with oxygen, plasma or laser and surface grinding, machining of castings and polishing, all kinds of handling and palletizing.

Company designs and manufactures components to robotic cells: positioners, turntables, sliders, grippers, fixtures & jigs, conveyors etc.

Business Intention:

We are looking:

- Companies from the field of robotic workstations integrators respectively suppliers of robotic technologies that can develop into concrete cooperation.
- End users of robotic workstations, companies where handling solutions and complex robotic lines can be implemented.
- Subcontractors of welded parts for the automotive who require robotic cells is also in our interest.